North Macedonia: trade brief

Customs figures for 2025 and 2026 to date; products for 2024; long-run totals. Prepared 2026-11-15.

North Macedonia exported **$9.0B** of goods and imported **$13B** in 2025, a trade deficit of **$4.0B**. Its largest export market was Germany (36.2% of exports) and its largest supplier was United Kingdom (12.7% of imports).

#104
largest exporter of 202 economies, and #105 importer
#1 #202

36%
of exports go to Germany, the largest market

52%
of exports go to just three markets, out of 139

−4.0B
trade deficit: exports pay for 69% of imports

+7.4%
change in exports on 2024: $8.4B then, $9.0B in 2025

13%
of imports come from United Kingdom, the largest supplier

North Macedonia in 2025 and 2026: the latest figures

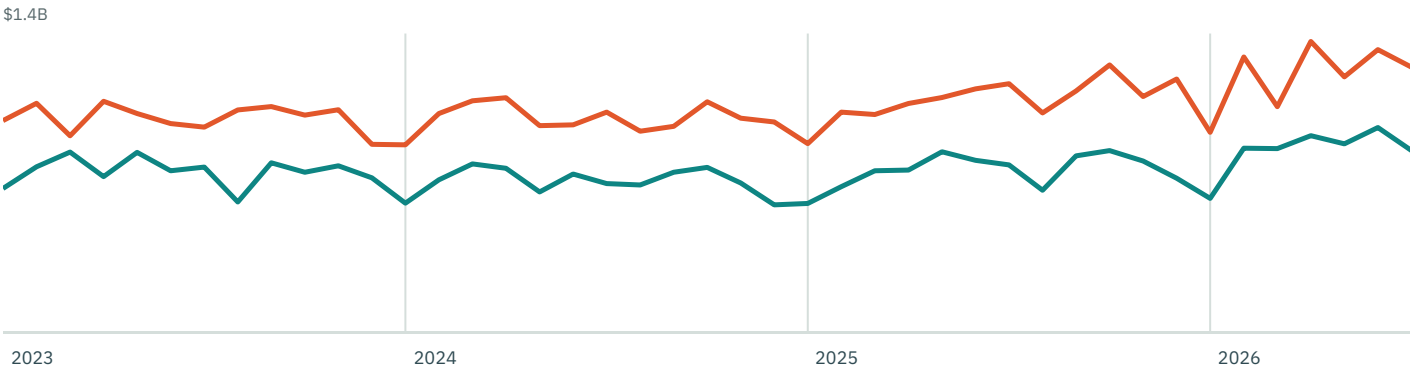
Monthly customs figures in US dollars from the IMF's trade-by-partner database. The newest month is Jul 2026.

$9.0B
Exports, 2025 **+7.4%** on 2024

$13B
Imports, 2025 **+9.0%** on 2024

$5.9B
Exports, Jan–Jul 2026 **+13.9%** on the same months of 2025

$8.4B
Imports, Jan–Jul 2026 **+13.5%** on the same months of 2025



Period	Exports	Imports	Balance
2026 (Jan–Jul)	$5.9B	$8.4B	−2.4B
2025	$9.0B	$13B	−4.0B
2024	$8.4B	$12B	−3.5B
2023	$9.0B	$12B	−3.0B
2022	$8.7B	$13B	−4.0B

Largest export markets in 2025 and 2026 so far

Export market	2025	Change on 2024	Share	Jan–Jul 2026	Change on Jan–Jul 2025
🇩🇪 Germany	$3.3B	−2.4%	36.2%	$2.1B	+8.9%
🇷🇸 Serbia	$922M	+67.9%	10.2%	$651M	+29.6%
🇧🇬 Bulgaria	$517M	+9.0%	5.7%	$364M	+24.7%
🇭🇺 Hungary	$410M	+33.2%	4.5%	$278M	+13.4%
🇨🇿 Czechia	$324M	+5.3%	3.6%	$172M	−10.6%
🇬🇷 Greece	$296M	+4.1%	3.3%	$199M	+2.1%
🇮🇹 Italy	$249M	+11.8%	2.8%	$171M	+17.4%
🇺🇸 United States	$248M	+110.1%	2.7%	$58M	−60.4%
🇸🇰 Slovakia	$247M	+13.1%	2.7%	$153M	+5.9%
🇵🇱 Poland	$239M	+118.5%	2.6%	$242M	+163.6%

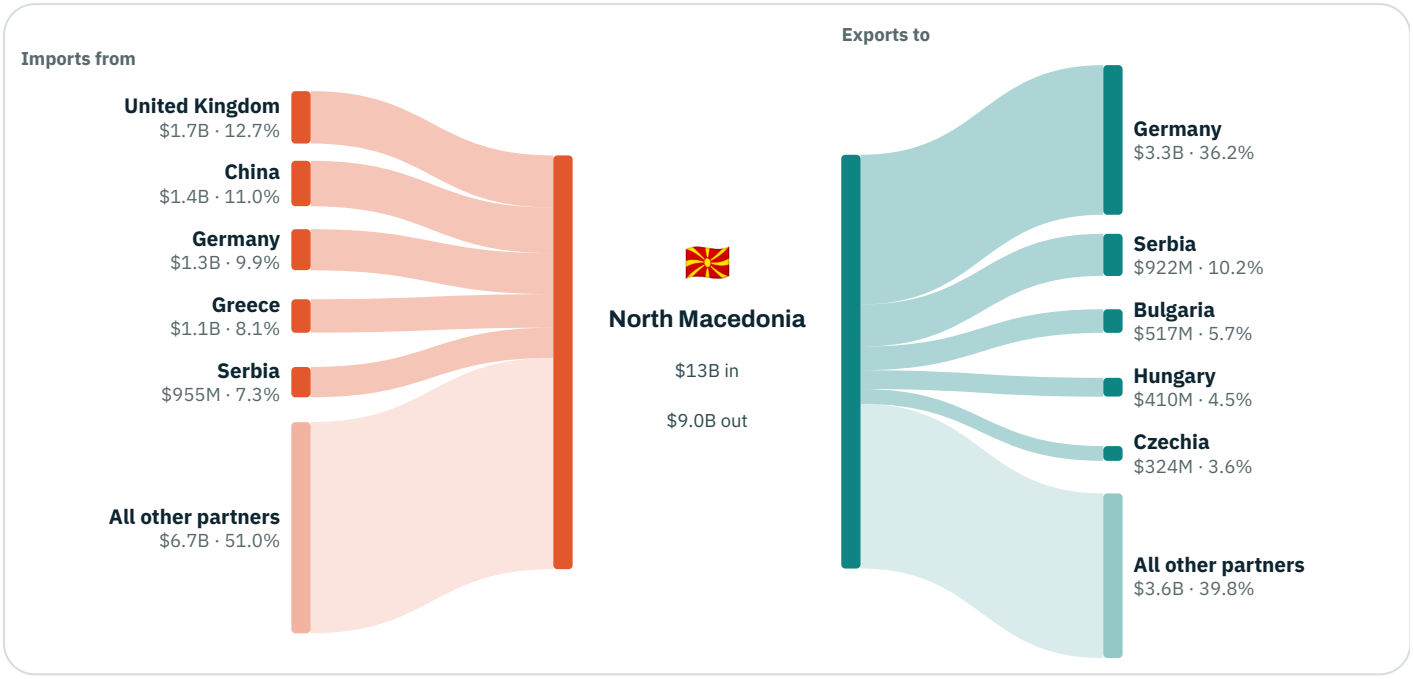
Largest suppliers in 2025 and 2026 so far

Supplier	2025	Change on 2024	Share	Jan–Jul 2026	Change on Jan–Jul 2025
🇬🇧 United Kingdom	$1.7B	+24.9%	12.7%	$1.3B	+60.4%
🇨🇳 China	$1.4B	+22.9%	11.0%	$865M	+10.8%
🇩🇪 Germany	$1.3B	−0.7%	9.9%	$739M	−0.9%
🇬🇷 Greece	$1.1B	−1.1%	8.1%	$881M	+43.7%
🇷🇸 Serbia	$955M	+26.1%	7.3%	$604M	+10.6%
🇹🇷 Turkiye	$857M	+4.9%	6.6%	$500M	−2.2%
🇧🇬 Bulgaria	$606M	−4.7%	4.6%	$283M	−27.1%
🇮🇹 Italy	$573M	+10.4%	4.4%	$354M	+7.7%
🇵🇱 Poland	$446M	+2.9%	3.4%	$264M	+2.8%
🇭🇺 Hungary	$241M	+3.8%	1.8%	$136M	−6.6%

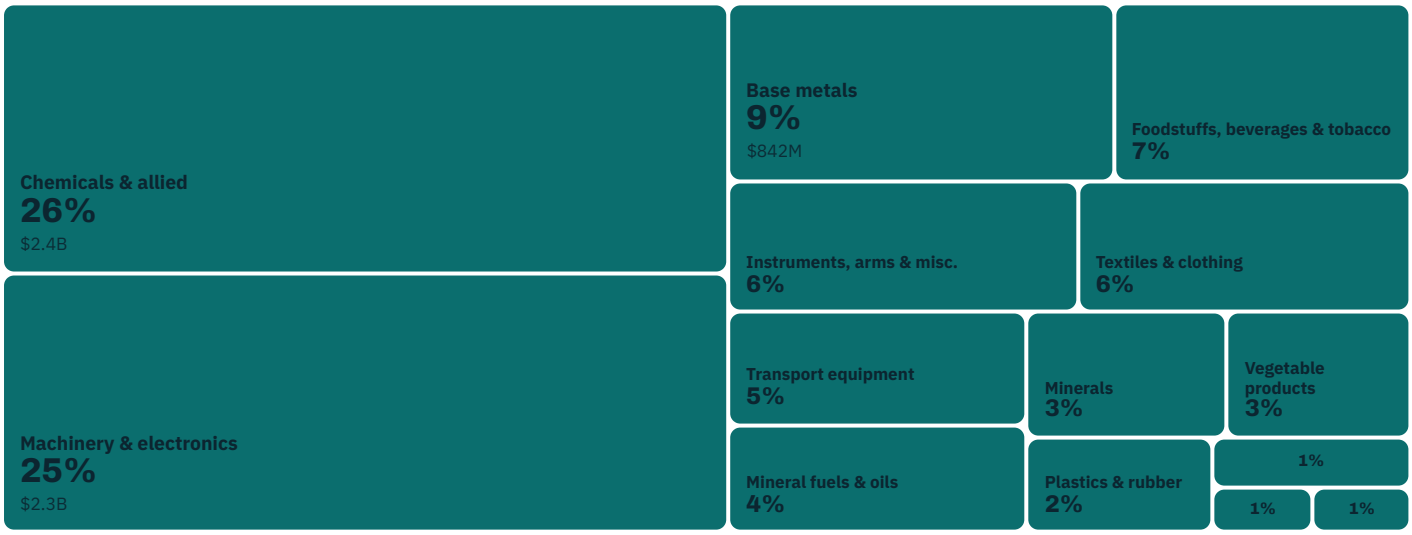
Source: International Monetary Fund, International Trade in Goods by partner country, retrieved 2026-11-15. The IMF collects each economy's national customs figures and converts them to US dollars at the average exchange rate of the month the goods moved. Imports include freight and insurance; exports do not. The product and partner sections further down use BACI's reconciled figures for 2024, which can differ noticeably for the same year, so compare like with like.

Where North Macedonia's goods come from, and where they go

The five largest suppliers and the five largest markets in 2025. Ribbon width is in proportion to value within each side.



What North Macedonia exports, 2024

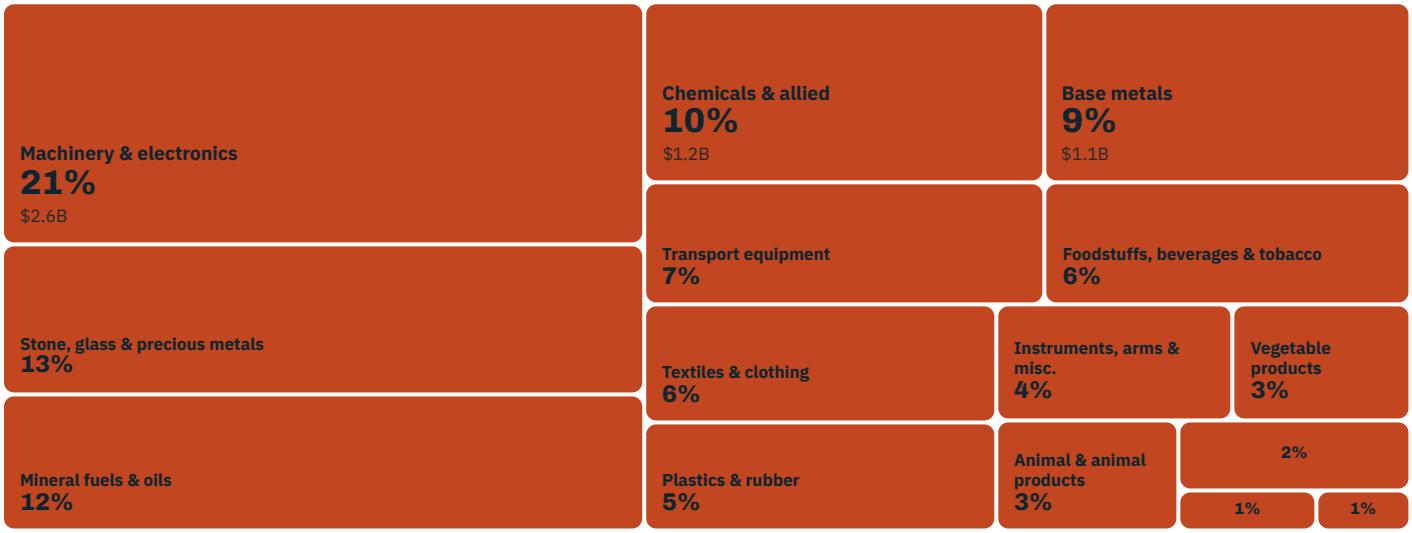


Reconciled figures (BACI): exports of $9.3B on that basis. 2024 is the newest year with product detail for every economy.

Largest export products

Product	2024	Share
Catalysts, supported; reaction initiators, reaction... 3815.12	$1.7B	18.5%
Insulated electric conductors; ignition wiring sets and... 8544.30	$721M	7.8%
Catalysts, supported; reaction initiators, reaction... 3815.19	$399M	4.3%
Electrical energy 2716.00	$306M	3.3%
Seats; parts, (of other than wood) for use in the... 9401.99	$297M	3.2%
Boards, panels, consoles, desks and other bases; for... 8537.10	$297M	3.2%
Machinery; catalytic converters or particulate filters... 8421.32	$230M	2.5%
Tobacco, (not stemmed or stripped) 2401.10	$147M	1.6%

What North Macedonia imports, 2024



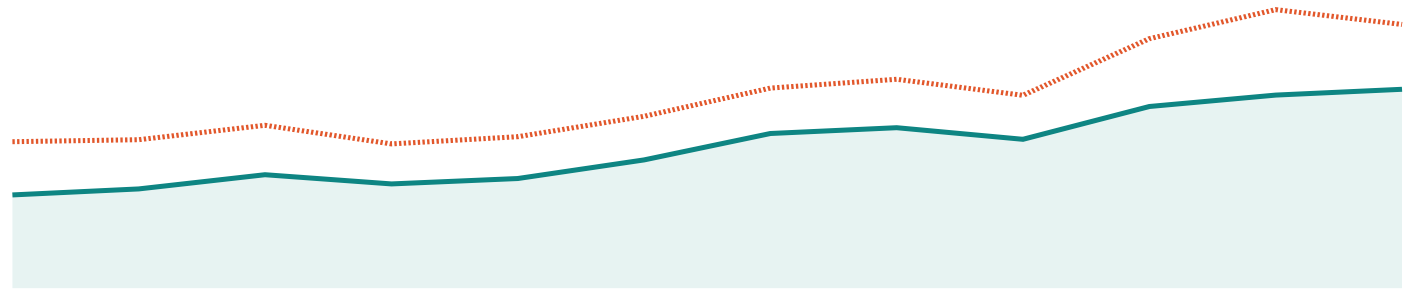
Reconciled figures (BACI): imports of $13B on that basis.

Largest import products

Product	2024	Share
Petroleum oils and oils from bituminous minerals, not... 2710.00	$845M	6.7%
Metals; palladium, unwrought or in powder form 7110.21	$569M	4.5%
Metals; platinum, unwrought or in powder form 7110.11	$479M	3.8%
Ceramic wares; for laboratory, chemical or other... 6909.19	$365M	2.9%
Electrical energy 2716.00	$322M	2.6%
Insulated electric conductors; for a voltage not... 8544.49	$197M	1.6%
Inorganic or organic compounds of precious metals... 2843.90	$174M	1.4%
Medicaments; consisting of mixed or unmixed products... 3004.90	$164M	1.3%

North Macedonia's trade over the long run

Merchandise exports and imports, World Bank series, current US dollars.



Exports Imports 2012–2023

Sources and method

- **2024 products:** BACI (CEPII), which reconciles what exporters and importers each reported to UN Comtrade, six-digit HS, current US dollars.
- **Totals and partners, latest year and current year:** International Monetary Fund, International Trade in Goods by partner country: each economy's own monthly customs figures, converted to US dollars at the average exchange rate of each month. Values marked † were derived by the IMF from partners' records because the economy had not yet reported.
- **Long-run totals:** World Bank, merchandise exports and imports, current US dollars.
- The two sources use different methods and can give different totals for the same year. Compare like with like.
- Product classification: Harmonized System, © World Customs Organization.

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