🇪🇪 Estonia: trade brief

Customs figures for 2025 and 2026 to date; products for 2024; long-run totals. Prepared 2026-11-15.

Estonia exported **$21B** of goods and imported **$25B** in 2025, a trade deficit of **$4.4B**. Its largest export market was Finland (15.2% of exports) and its largest supplier was Finland (11.9% of imports).

#79
largest exporter of 202 economies, and #77 importer
#1 #202

15%
of exports go to 🇫🇮 Finland, the largest market

35%
of exports go to just three markets, out of 182

−4.4B
trade deficit: exports pay for 82% of imports

+12.0%
change in exports on 2024: $19B then, $21B in 2025

12%
of imports come from 🇫🇮 Finland, the largest supplier

Estonia in 2025 and 2026: the latest figures

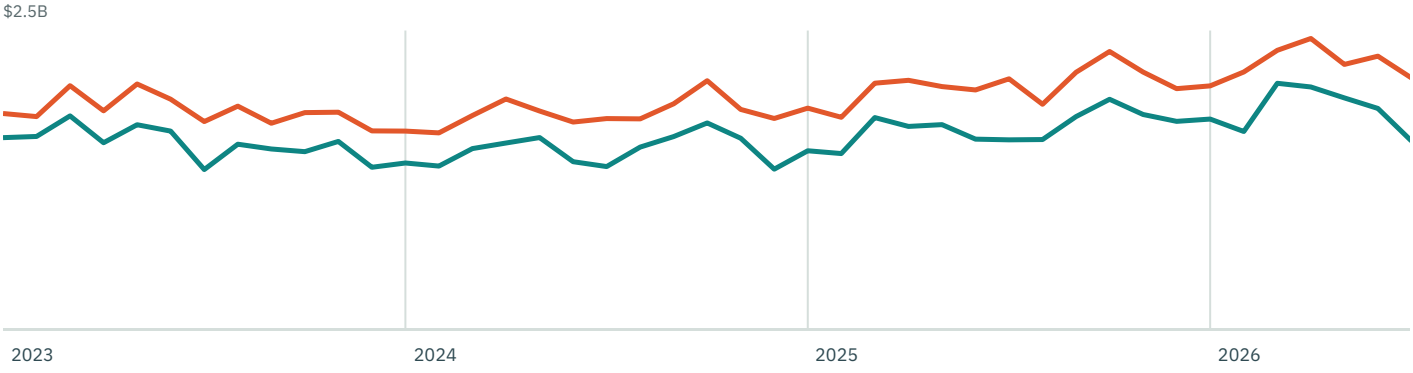
Monthly customs figures in US dollars from the IMF's trade-by-partner database. The newest month is Jul 2026.

$21B
Exports, 2025 **+12.0%** on 2024

$25B
Imports, 2025 **+12.7%** on 2024

$13B
Exports, Jan–Jul 2026 **+13.6%** on the same months of 2025

$16B
Imports, Jan–Jul 2026 **+12.0%** on the same months of 2025



Period	Exports	Imports	Balance
2026 (Jan–Jul)	$13B	$16B	−2.8B
2025	$21B	$25B	−4.4B
2024	$19B	$22B	−3.8B
2023	$19B	$23B	−3.4B
2022	$22B	$27B	−4.4B

Largest export markets in 2025 and 2026 so far

Export market	2025	Change on 2024	Share	Jan–Jul 2026	Change on Jan–Jul 2025
Finland	$3.2B	+6.8%	15.2%	$2.0B	+13.5%
Latvia	$2.4B	+12.7%	11.4%	$1.6B	+24.2%
Sweden	$1.8B	+9.4%	8.8%	$1.1B	+12.2%
Lithuania	$1.8B	+19.4%	8.8%	$1.2B	+17.3%
Germany	$1.6B	+15.7%	7.6%	$972M	+8.3%
Poland	$907M	+28.7%	4.4%	$549M	+11.9%
Netherlands	$783M	+6.2%	3.8%	$632M	+33.5%
Norway	$679M	+10.0%	3.3%	$401M	+3.9%
United States	$638M	−15.2%	3.1%	$487M	+27.1%
Denmark	$564M	+6.0%	2.7%	$359M	+19.3%

Largest suppliers in 2025 and 2026 so far

Supplier	2025	Change on 2024	Share	Jan–Jul 2026	Change on Jan–Jul 2025
Finland	$3.0B	+2.3%	11.9%	$2.0B	+25.2%
Latvia	$2.8B	+16.7%	11.2%	$1.8B	+9.3%
Germany	$2.8B	+7.8%	11.0%	$1.7B	+5.3%
Lithuania	$2.5B	+4.5%	9.9%	$1.6B	+11.5%
Poland	$1.9B	+6.4%	7.6%	$1.2B	+8.4%
Sweden	$1.8B	+2.1%	7.1%	$1.2B	+16.0%
Netherlands	$1.5B	+14.8%	5.8%	$1.0B	+20.7%
China	$1.3B	+17.3%	5.0%	$888M	+22.4%
Italy	$759M	+25.3%	3.0%	$473M	+5.6%
Czechia	$706M	+35.5%	2.8%	$494M	+28.3%

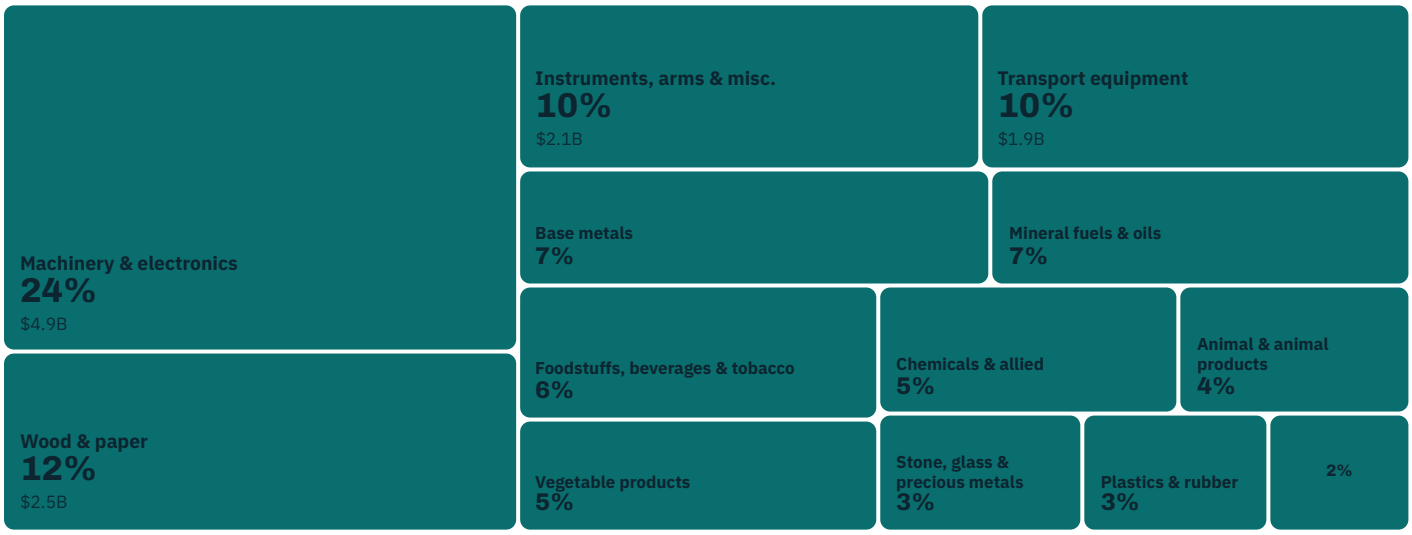
Source: International Monetary Fund, International Trade in Goods by partner country, retrieved 2026-11-15. The IMF collects each economy's national customs figures and converts them to US dollars at the average exchange rate of the month the goods moved. Imports include freight and insurance; exports do not. The product and partner sections further down use BACI's reconciled figures for 2024, which can differ noticeably for the same year, so compare like with like.

Where Estonia's goods come from, and where they go

The five largest suppliers and the five largest markets in 2025. Ribbon width is in proportion to value within each side.



What Estonia exports, 2024

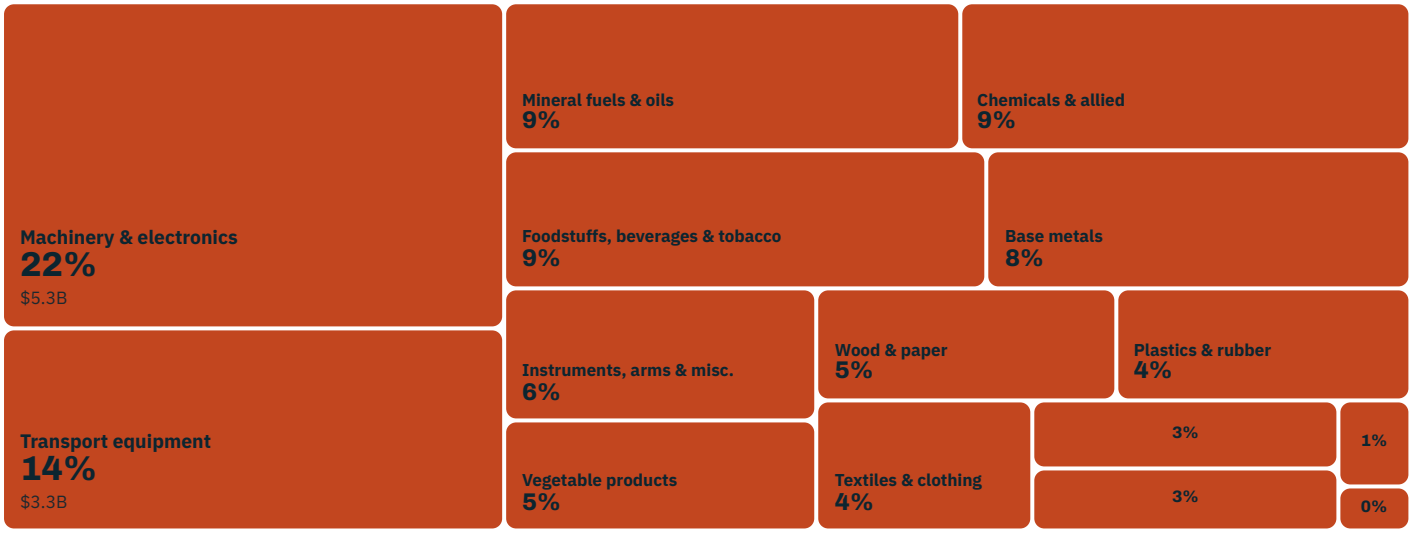


Reconciled figures (BACI): exports of $20B on that basis. 2024 is the newest year with product detail for every economy.

Largest export products

Product	2024	Share
Communication apparatus (excluding telephone sets or base... 8517.62	$703M	3.5%
Petroleum oils and oils from bituminous minerals, not... 2710.00	$529M	2.6%
Buildings; prefabricated, of wood 9406.10	$334M	1.6%
Oils and other products of the distillation of high... 2707.99	$304M	1.5%
Telephone sets; smartphones for cellular or other... 8517.13	$287M	1.4%
Vehicles; with only spark-ignition internal combustion... 8703.23	$286M	1.4%
Vegetable oils; palm oil and its fractions, other than... 1511.90	$284M	1.4%
Instruments, appliances and machines; for measuring or... 9031.80	$227M	1.1%

What Estonia imports, 2024



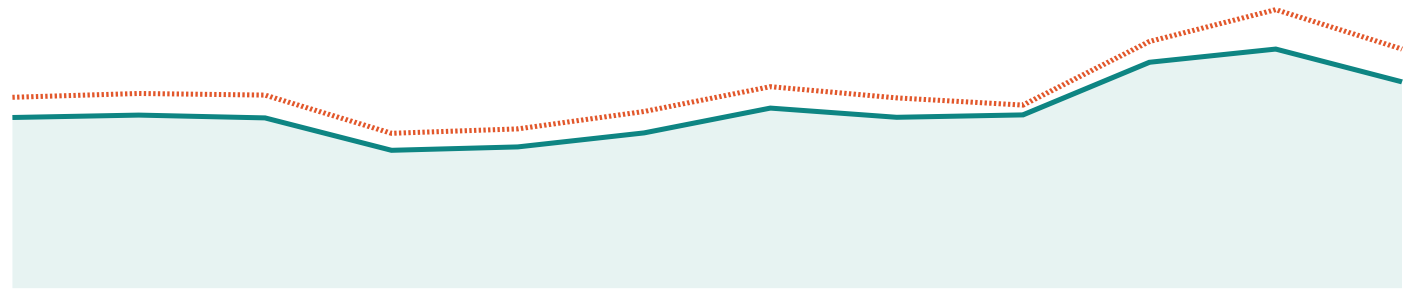
Reconciled figures (BACI): imports of $24B on that basis.

Largest import products

Product	2024	Share
Petroleum oils and oils from bituminous minerals, not... 2710.00	$1.1B	4.4%
Petroleum gases and other gaseous hydrocarbons; in... 2711.21	$646M	2.7%
Vehicles; with both spark-ignition internal combustion... 8703.40	$533M	2.2%
Medicaments; consisting of mixed or unmixed products... 3004.90	$505M	2.1%
Telephone sets; smartphones for cellular or other... 8517.13	$503M	2.1%
Vehicles; with only compression-ignition internal... 8703.32	$280M	1.2%
Cocoa; butter, fat and oil 1804.00	$280M	1.1%
Vehicles; with only spark-ignition internal combustion... 8703.23	$271M	1.1%

Estonia's trade over the long run

Merchandise exports and imports, World Bank series, current US dollars.



Exports Imports 2012–2023

Sources and method

- **2024 products:** BACI (CEPII), which reconciles what exporters and importers each reported to UN Comtrade, six-digit HS, current US dollars.
- **Totals and partners, latest year and current year:** International Monetary Fund, International Trade in Goods by partner country: each economy's own monthly customs figures, converted to US dollars at the average exchange rate of each month. Values marked † were derived by the IMF from partners' records because the economy had not yet reported.
- **Long-run totals:** World Bank, merchandise exports and imports, current US dollars.
- The two sources use different methods and can give different totals for the same year. Compare like with like.
- Product classification: Harmonized System, © World Customs Organization.

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